



Hanami
International

www.hanamiinternational.com



Who we are & what we do

Hanami International is an Audit & Professional Services recruitment specialist, operating worldwide across multiple sectors within global businesses and consulting firms. In partnership with Recruitment Entrepreneur, James Caan's growth capital firm, this provides us with the platform to grow in an area that is increasingly specialist and ever-changing.



+44 (0) 207 048 7880



“Hanami have grown into a leading presence in their market, reflecting strong values and a drive to be the leading experts in an ever-evolving area”

– **James Caan CBE, Chairman**

Director's Foreword

Andrew Bell Director

We were offered investment in an exciting new venture, allowing us to build a brand-new business of our own, enabling us to create a culture that emphasised our commitment to honest and transparent recruitment, specialising in the market we have a real passion for. International recruitment is far different to domestic recruitment, it's not just a transaction, it's a life-changing event.

We set up Hanami in 2014 because we were specialist International Audit & Professional Services recruiters with blue-chip industry leaders or leading consultancies. They came to us for our network, knowledge and sheer passion for the space.

Matthew Harrison Director

Since our inception, Hanami International has made a huge impact, recruiting in over 73 cities and 35 countries around the world. We have been able to offer both our candidates and clients a choice, adaptability and perspective on the international Audit & Professional Services market that few others can.

In an ever-evolving market, the key has always been to be at the forefront of what we do. From the increased focus on investigations and data analysis, to the growth of risk advisory in the Big 4, we have successfully adapted (and will continue to adapt) to the market.

Our Consultants are worldly, open-minded and motivated to be the best and most trusted advisors in our space. We operate with a strong sense of integrity, and our values are embedded in everything we do.

Why Hanami?

We operate cross-border and without geographical limitations – we have placed as far west as San Francisco and Santiago, and as far east as Tokyo and Brisbane. Our agility and cultural adaptability allows us to deliver consistently through any major global centre.

Our mission is to be the most trusted and informed recruitment advisors – with our values of honesty, transparency, respect, humility and self-improvement. These guide us through every step of our service to candidates and clients.



**Recruited in
73 cities 35 countries**

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Our Specialisms

Professional Services

Hanami's Professional Services team has placed into all of the Top 10 firms globally. From Senior to Director level, across:

- Assurance
- Risk Advisory/Internal Audit
- Corporate Finance (including TS, Restructuring, Valuations & Business Modelling)
- Forensic Accounting & Investigations
- Strategy & Operations
- Tax and Transfer Pricing

More and more industry candidates are returning to consulting to enjoy lower (or more localised) travel, best-in-class training, variety of projects, structured progression and quality of peer group.



Internal Audit

Internal Audit, Risk & Compliance are critical areas concerned with the smooth running of business operations. These functions have to adapt rapidly to the changing and emerging risks of international business and the talent that is required needs to reflect these changes.

- Internal Audit
- Internal Controls
- Risk Management
- Quality Assurance
- Compliance
- Forensic / Investigations

Technology Audit

Technology has become central to business operations in every sector, and as such the importance of IT Audit and technology risk functions continues to grow. Hanami have separate technology teams focused on professional services and industry markets, which allows us to keep abreast of developments and trends.

- IT Audit
- IT Risk Assurance
- Cyber Audit
- IT SOX
- IT Compliance
- Data Analytics Audit



50% placements in Professional Services
50% in Commerce & Industry



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Our History



June
2014

Hanami international
set up in London
as International
Audit Specialists

December
2014

First placement
in LATAM

July
2014

Established our
core markets -
Europe and
the US

January
2015

Established
our UK & Ireland
Audit Division



March
2015
First placement
in Asia

August
2016
Created our
IT Audit division

January
2017
Expanded our
Professional Services
offering into
Corporate Finance

May
2017
Established a
presence in the
UK Finance
(Temporary
& Permanent)
market

June
2018
Recruited
successfully
into our 35th
country

Service offerings

We offer a variety of recruitment solutions tailored to suit our clients' diverse recruitment needs.



Contingent Recruitment

The most common form of recruitment, a contingent search is usually conducted on a multi-agency basis and fees are payable on a 'success only' basis – i.e. when the successful candidate starts work with our client.

We have a search methodology which includes proactive sourcing of both actively and passively looking candidates. Search techniques range from targeting specific organisations relevant to our clients, utilising the networks of all members of our team, referral gathering, head-hunting and many others – all designed to ensure that our clients will receive the best the market has to offer.



Retained Search

Retained search is used by organisations to recruit mission and business critical roles where there is a high risk attached to unfilled positions. The roles do not necessarily have to be at an executive level but they will be integral to the deliverables of the organisation.

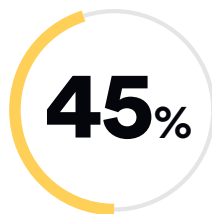
Engaging us in a retained search increases the likelihood of success: exclusivity gives us the opportunity to devote high levels of time to the process, and we keep on with the search until the position is filled.



Temporary and Fixed Term Contract Recruitment

Whether our clients require support to cover for sick leave, an increase in business demand, maternity leave or for specific projects, we can quickly help you to recruit high calibre, fully vetted and well-briefed candidates.

We have fully transparent rates and charges, which are agreed in advance and have full payroll facilities.



45%

of our Professional Services placements have been female candidates



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Contact

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